



MARINE  
INSURANCE

**R**  
RIVERLANDS  
INSURANCE  
SERVICES, INC.



At Riverlands, we know the marine industry. Located on the river in metropolitan New Orleans, our agents are adept at analyzing your insurance needs, whether it involves insuring a vessel, cargo, port or a company that supports the vast maritime industry.

The maritime industry is among the world's most complex often with intricate insurance demands. Failure to adequately insure can have major consequences.

Our growth as an agency attests to our success. In the past 40 years, Riverlands Insurance Services has grown into one of the South's major insurance agencies. With over 90 insurance professionals, Riverlands is one of the fastest growing agencies in the South.

Riverlands began as a small business. We know the challenges every business owner faces when shopping for insurance coverage. Our marine department is vastly experienced in hull, P&I, and international cargo coverage. We provide high quality marine solutions to both public and private sectors and arrange tailor-made coverage for the largest hull and cargo risks. Marine insurance is a specialty that should be handled by an insurance agency that understands your needs and can anticipate potential coverages and, most importantly, secure the best price. Riverlands is in a unique position to do that, thanks to our special relationship with various underwriters. We can work directly with our underwriters to structure the policy that is best for you.

Let Riverlands evaluate your current coverage. You would be surprised at how often businesses overlook opportunities because they have not taken the time to obtain a review. The market is ever-changing and our analysis might surprise you. Risk-free, no-cost.

Nolan Louque Jr.  
Owner / CEO

Donna Rollo DiCarlo CLTC, LUTCF  
Owner / President

## FREE COVERAGE ANALYSIS

So often companies wind up paying higher insurance premiums simply because they have been lulled into complacency.

Don't be.

Riverlands will evaluate your insurance coverage to make sure you're fully protected at a competitive price. It is not uncommon for our agents to uncover problem areas that should be rectified. Often we are able to offer the same or better coverage at a lower price.



## WHY RIVERLANDS?

We do not ascribe to the “one size fits all” method of insurance coverage. Riverlands evaluates each client’s business to identify potential exposures and we do our best to secure the most comprehensive coverage at the most competitive price.

- Hull
- P&I
- Marine Liabilities (primary and excess)
- Charters Liabilities
- Loss of Use/Hire
- Shipbuilders
- Terminal Operators
- Ship Repairers
- Vessel Pollution Liabilities
- Mutual Club P&I
- Maritime Employers Liabilities
- Wharfingers Liabilities
- Port Risks
- Breach of Warranty/Mortgagee's Interests
- Marine Professional Indemnity
- Docks and Piers
- Stevedores
- Strikes and Civil Uprisings
- MEL
- USL&H
- Bumbershoot/Excess Liability
- All other commercial coverages

### Cargo – Inland and Ocean

- Wholesale Distribution
- Import/Export
- Minor Metals including Steel Products
- High-Tech
- Oil and Gas
- Freight Liabilities including Freight Forwarders
- Multinationals including Conglomerates
- Transportation and Logistics
- Arms and Ammunition
- Forestry/Pulp
- Foodstuffs
- Importers, Distributors and Manufacturers



## UNDERWRITING FOR SPECIALIZED MARKETS

Our relationship with marine carriers is strong. As an added benefit to our clients, Riverlands has strong relationships with underwriters to offer competitive pricing on risks. This results in premium savings and better coverages than what might be offered by the traditional insurance markets.

## CERTIFIED MARINE INSURANCE PROFESSIONAL

Our Riverlands marine professionals earned the prestigious Certified Marine Insurance Professional designation as issued by the International Institute of Marine Insurance Professionals. We understand the various liabilities and can obtain the protections a maritime entity needs.

## CONTRACT REVIEW AND ANALYSIS

Many of the insurance companies we represent offer specific and tailored risk management loss control services. We are an integral partner in evaluating and facilitating risk management assistance.



**Riverlands Insurance Services**  
**Toll Free: (800) 336-4579**

Luling  
Central Personal Lines Office  
13919 River Road, Suite 110  
Luling, LA 70070  
Local: (985) 331-2766  
Fax: (985) 331-1659

LaPlace  
Central Commercial Lines Office  
492 West 5th Street  
LaPlace, LA 70068  
Local: (985) 652-5505  
Fax: (985) 652-4039

Lutcher  
2161 Hwy 3125, Suite 101  
Lutcher, LA 70071  
Local: (225) 869-7720  
Fax: (225) 869-0788

Mandeville  
2895 Hwy 190, Suite 212  
Mandeville, LA 70471  
Local: (985) 727-0760  
Fax: (985) 727-0761